



Commonwealth of Kentucky
Office of the Governor

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**Gov. Beshear Announces Total Quality Logistics is Expanding
Operations in Lexington, Will Create At Least 75 Jobs by 2015**
Freight brokerage firm to invest more than \$1.7 million in the Commonwealth

FRANKFORT Ky. (Feb. 18, 2013) – Governor Steve Beshear today announced Total Quality Logistics (TQL) is expanding its Lexington facility, creating at least 75 new, full-time jobs by 2015 and investing more than \$1.7 million in the project.

“TQL is standing up to its name, delivering quality logistics in the North American marketplaces that rely on timely and accurate shipping,” said Gov. Beshear. “The Commonwealth is thrilled to partner with TQL to see 75 new jobs and a \$1.7 million investment, but this also further enhances Kentucky’s reputation as a logistics haven, with an ideal location in the middle of a 34-state distribution area.”

Founded in 1997, TQL is the nation’s second largest freight brokerage firm, specializing in arranging the transportation of truckload shipments for thousands of companies across the country. With more than 60 employees in Lexington and 2,000 nationwide, TQL facilitates the movement of nearly 700,000 shipments each year for thousands of customers in various industry segments.

Earlier this year, the Kentucky Society for Human Resource Management and the Kentucky Chamber of Commerce named TQL one of the best places to work in Kentucky. In 2013, TQL was ranked among the nation’s 150 Top Workplaces in one of the largest-ever surveys of U.S. companies, with more than a million employees

participating nationwide. TQL also was named by Inc. Magazine as a leading company for creating American jobs and by Glassdoor as one of the top companies for career opportunities.

“Lexington gives us access to outstanding professional talent. That’s why we’re here,” said Kerry Byrne, TQL executive vice president. “We need highly motivated sales people to help us serve an increasingly larger share of the \$350 billion truckload transportation market.”

To encourage the investment and job growth in Lexington, the Kentucky Economic Development Finance Authority preliminarily approved the company for tax incentives up to \$800,000 through the Kentucky Business Investment program. The performance-based incentive allows a company to keep a portion of its investment over the term of the agreement through corporate income tax credits and wage assessments by meeting job and investment targets.

“I am excited that Total Quality Logistics is making an additional investment in our community with this expansion,” Sen. Kathy Stein, of Lexington. “Our region will reap the rewards of economic growth and additional job opportunities from this project. TQL is a great corporate neighbor and, on behalf of our community, I appreciate Gov. Beshear taking the lead to support our TQL employees and their families.”

“Given our central location, Kentucky has long played a major role in the shipping industry, and companies like Total Quality Logistics certainly help us build on that reputation,” said Ruth Ann Palumbo, of Lexington. “I really appreciate its decision to invest even more in our community, and to add these much-needed jobs. I’m also pleased that state and local officials could play a role in making all of this possible.”

“Growing local jobs with a local company is a win-win. We are making progress in creating the kind of environment that attracts and grows good jobs,” said Lexington Mayor Jim Gray. “Total Quality Logistics recognizes, as we recognize, Lexington is the place to be.”

“Commerce Lexington Inc. enjoyed working with Total Quality Logistics on their expansion in Lexington,” said Bob Quick, CCE, Commerce Lexington Inc. president and CEO. “Our existing businesses are vital to the growth of our community and we’re happy to see TQL grow in Lexington.”

For more information on Total Quality Logistics, visit www.tql.com.

Information on Kentucky’s economic development efforts and programs is available at www.ThinkKentucky.com. Fans of the Cabinet for Economic Development can also join the discussion on Facebook at www.Facebook.com/ThinkKentucky or follow on Twitter at www.Twitter.com/ThinkKentucky.

A detailed community profile for Lexington (Fayette County) can be viewed at <http://www.thinkkentucky.com/EDIS/cmnty/index.aspx?cw=053>.

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